

GREGORY CHITTIM

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SUMMARY

- Business leader with an extensive background and proven track record of success in client services, strategic consulting and developing and implementing innovative software solutions to exceed client expectations.
- Five years of experience includes leading and managing complex client engagements, coaching, developing and mentoring team members, strategy development, modeling, and custom software development.
- Industry experience with leading organizations in the software, hardware, pharmaceutical, biotech, financial services and non-profit fields

EDUCATION

Thayer School of Engineering at Dartmouth College – Hanover, NH

Master of Engineering Management - 2003

Bachelor of Engineering, concentration in Computer Engineering - 2002

Dartmouth College – Hanover, NH

Bachelor of Arts in Engineering, modified with Computer Science - 2001

EXPERIENCE

Monitor Group – Cambridge, MA (2003 - present)

A leading international strategy consulting firm

Strategy Consulting Case Team Leader

- Responsible for successfully delivering strategic consulting engagements working closely with senior client leaders and leading teams of remote consultants
- Assisted in business development, proposal, and selling activities
- Built ongoing relationships with clients as a trusted advisor in strategic concerns

Engagements include the design and implementation of:

- Brand planning strategy and field execution for a mature \$3B global pharmaceutical brand facing new market competition
- Sales force and marketing strategy for launch of a new pharmaceutical drug into a new market
- Qualitative research and strategic pricing development in the post-trade settlement processing of financial securities in the US and global markets
- Organizational dynamics and process study for the Office of the President of an international NGO

Monitor Software – Cambridge, MA (2003 - present)

The custom software and analytics practice of the Monitor Group

Software Project Manager and Technical Lead

- Led teams of software engineers, designers, and quality assurance engineers to develop, deploy and maintain complex web and desktop software applications.
- Worked with senior leadership and daily users to understand requirements and develop functional specifications.
- Conducted usability studies and demonstrations with clients.

Applications developed using a variety of modern technologies include:

- Tablet PC-based tool for pharmaceutical sales force call planning and execution
- Organizational dynamics web application to provide custom coaching for managing important relationships
- Fully configurable web application tracking research innovation across global organizations
- Marketing and market research analysis tool to support Monitor consultants and clients with firm IP
- Custom eLearning suite focused on the delivery of just-in-time education for marketing excellence

Head of Recruiting

Led effort to hire and train three classes of junior software engineers, consultants, and interns

St. Paul's School Advanced Studies Program, Artificial Intelligence – Concord, NH (2003)

A summer program for top public high school students at an elite New England prep school

Teaching Intern

- Taught a group of 15 high school students in a residential summer program, preparing lessons, delivering lectures, and overseeing robotics lab work and LISP programming
- 93% of students went on to four year engineering programs

Blitzberry – Hanover, NH (2002-2003)

Graduate-level independent project supported by the Dartmouth Student Venture Fund

Lead Hardware Designer

Developed a custom hardware design and prototype of a WiFi instant messaging device using a low-cost, low-power embedded processor system and open source software

Sun Microsystems, High Performance Computing – Burlington, MA (2001)

Division of a leading international technology company focused on cluster computing development

Software Engineering Intern

Developed an XML configuration tool for high-speed server interconnect, graph algorithms, and visualization tool for group patent submission.

Fluid – San Francisco, CA (2000)

Full-serve software engineering, graphic design, and venture capital firm developing award winning interactive web applications and e-commerce systems

Server-side Java Engineering Intern

Built interactive company directory and knowledge base, designing and implementing DTD definitions and XSL transformations for project documentation.

Office of the Governor of New Hampshire Jeanne Shaheen – Concord, NH (1998)

Intern

Recipient of the Putnam Public Affairs Research Grant through the Rockefeller Center at Dartmouth College

SKILLS

Languages:

(Active) ASP .NET, C# Windows Forms, XML, JavaScript, VBA, HTML, SQL

(Archived) Java, PHP, C++, LISP, Tcl/Tk, Python, VB.NET, bash scripting, assembly, MatLAB, French

Web Technologies: NHibernate, SQL Server Analysis Services

Programs: Microsoft Office, Microsoft Project, Perforce, Subversion, DevTrack

Development Environments: Visual Studio, emacs, Eclipse

ACTIVITIES

Eagle Scout, Dartmouth Alumni Council, Dartmouth Society of Engineers, Sigma Phi Epsilon Fraternity